TIPS FOR THOSE IN TRANSITION By John B. Goldhamer, www.JohnGoldhamer.com

LIST OF 35 QUESTIONS TO ASK AN INTERVIEWER

Separated into Five Categories

Company may be substituted for Organization

Beginning Questions

- 1. Is this a new position?
- 2. If yes, what created a need for this new position?
- 3. If no, why did the previous person leave?
- 4. What is the top priority of the position?
- 5. I read the job posting, but are there other responsibilities of the position not listed?
- 6. What abilities, skills, or characteristics are you looking for in the new employee?
- 7. Does the organization encourage creativity?
- 8. How would you measure the success of a person in this position?
- 9. Is success in the position a collaborative effort?
- 10. Will I have the assistance, support, and training by my co-workers and the IT Department?

Management Position Questions

- 11. How many employees are on the team that I will be managing?
- 12. Have most of the employees been with the organization for a long time?
- 13. About how many of the team employees work in an office out of town?
- 14. Roughly how many of the team employees Telecommunite from their home?
- 15. Approximately what percentage will I be traveling?
- 16. What are the characteristics of successful managers at this organization?

Support Position Questions

- 17. How many personnel will I be supporting?
- 18. Will I be mainly supporting the Manager as well the staff?
- 19. Will I be assisting the staff with hardware and software issues?
- 20. Will I be maintaining logs for leave, paid time off, vacation time, or sick time?
- 21. Will I be Onboarding new employees?

Company or Organization Questions

- 22. Approximately how many employees work in this building?
- 23. Would you describe the pace at the organization as very fast, fast, or slow?
- 24. What are some of the problems for the organization that have recently appeared?
- 25. I read the website mission statement, but what are some other short and long term goals?
- 26. A Libraries' Data Axle Reference Solutions listed the company's competitors. Are you winning?
- 27. Besides my section, what other departments or divisions would I be working with to succeed?

Ending Questions

- 28. How long have you been with the organization?
- 29. What do you enjoy most about working here?
- 30. Approximately how many hours do you normally work per week in the office and on call?
- 31. I am excited about the position. What are the next steps?
- 32. When do you think you will be making the decision and when can I expect to hear from you?
- 33. If I am offered the position, how soon would you want me to start?
- 34. How many candidates are you interviewing for the position?
- 35. I believe that I demonstrated that my through my *Education, Experience, and Knowledge* I am well matched for the position, but is there anything else about me that we have not covered?

Don't forget to Smile while talking! Follow up with a thank you e-mail, "Thank you for interviewing me today for _____. I believe that I demonstrated that my through my *Education, Experience, and Knowledge* I am well matched for the position and I look forward to hearing from you soon." For a panel, send to everyone.